



BIM is the national agency which supports and enables the development of a sustainable Irish seafood industry by providing technical expertise, business support, funding, training and promoting responsible environmental practice.

The Economic and Strategic Services Unit (ESSU) is responsible for global seafood economic data collection, assessment, and analysis to provide valuable commercial guidance to the Irish Seafood Industry, as it faces evolving trends and challenges. The ESSU supports BIM in the creation of strategies for industry development based on robust analysis of data, information, and global trends to address challenges and identify opportunities as well as building BIM's capacity in the use of data to deliver insights that inform decision-making at an organisational level. The Unit also provides technical support and insights to key stakeholder groups including the Department of Agriculture, Food and the Marine (DAFM), the Irish seafood industry, the Marine Institute, and the Sea Fisheries Protection Agency (SFPA).

Reporting to the Chief Executive, the ESSU Director (PO level) is a member of the Senior Leadership Team and will lead the ESSU business unit to develop deep expertise in global seafood economic data collection, assessment, and analysis to provide valuable commercial guidance to DAFM and the sector. The ESSU Director will maintain strong working relationships with the Senior Leadership Team, the BIM Board, DAFM and other relevant Government Departments, industry, key agencies, the European Commission, European Parliament, Council and other international bodies.

The ideal candidate will have:

- A minimum of 5 years' experience in the marine or a food related sector.
- A level 8 or higher postgraduate degree or equivalent professional qualification in economics, science, data analytics or relevant scientific or numerical discipline.
- A strong knowledge of the seafood sector.
- Experience of working in or closely with the public sector at senior management level.
- A successful track record developing and delivering comprehensive strategies and complex high value projects.
- Experience advising on policy development.
- The ability to lead and manage the capability of the ESSU business unit.
- A track record of leading and developing a team of high performing individuals.
- Ability to ensure full compliance with corporate governance, Board policy and European legislation.
- Exceptional interpersonal and communication skills.

This is an exciting opportunity for a dynamic leader with significant career achievements that demonstrate the successful delivery of business initiatives across a diverse stakeholder group.

To make an application for this role, please send a comprehensive curriculum vitae and a personal statement outlining how your experience represents a fit for the role to ie_recruitment_bimessudirector@pwc.com.

For further information, please contact **PwC Executive Search**:

PAULINE McALESTER Email: pauline.mcalester@pwc.com Tel: +353 87 913 8474

ELLEN ROCHE Email: ellen.roche@pwc.com Tel: +353 87 637 0812

The closing date for applications is 5.00pm on Monday, 4th March 2024.